

Our customer loyalty program combines resources, data, education and our expertise to provide you with all the tools needed to run an efficient, clinically-driven medical supply program.



Clinical and Educational

Technology Implementation: In-house Diagnostic Solutions

- Reducing avoidable hospitalization rates
- Highlights your clinical expertise to potential partners
- Staff development

Regulatory Compliance

- OSHA annual sharps safety/TB Fit Testing
- CDC Hand Hygiene Guidance
- Disaster preparedness program
- F-Tag focused education F315, F441, F323, F322

Issue-based Programs and Webinars

- Comprehensive Infection Prevention protocols
(in collaboration with PDI)
- Diabetes Management *(in collaboration with Arkray)*
- Implementing an AED program *(in collaboration with ZOLL)*
- Wound staging *(in collaboration with Smith Nephew)*
- Nutrition and GI intolerance *(in collaboration with Abbott Nutrition)*

Financial

Data Analytics and Loyalty Programs

- 1% online ordering discount
- Capital leasing program
- Customized reports such as PPD (Per Patient Day), Category, Spend Down and Benchmarking
- Budget spend down report
- Shared Risk Capitated PPD Program

Operational

Supply Chain Management

- Analyze data to improve inventory levels
- Product standardization/formulary development
- Price Assurance, contracts analyzed and guaranteed pricing

Ancillary Charge Tracking

- Customer-centric software to track and manage supplies to end user
- Scanner and tablet kiosk technology
- Integrates with many of the current EHR and operating systems

