

## Operational Efficiencies

### Supply Chain Management

#### Contract Management

Access best contract price based on unique needs of your organization goals and objectives

#### Product Standardization

Primary Categories – incontinence, point of care testing, medical nutrition, skin and wound care

Secondary categories – personal care items, small DME, pressure prevention, capital equipment

#### Policy and Procedure Development

#### Par Level development

#### Automated Inventory Control

Ancillary charge tracking

Customer centric software

Kiosk or scanners

Integration with many current EHR systems



### Data Analytics

PPD (Per Patient Day) medical supply reporting with benchmarking

Formal quarterly business review

Exception reporting

### Customer Centered Service

Dedicated knowledgeable inside sales representative

**24 hour /7 day a week Emergency Service**

1% online discount at time of order

Financing for capital purchases

Consistent fill rates 98% and higher on stock items

Customer specific GL coding